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Plaintiff / Counterclaim Defendant  
Marlene G. Weinstein, Chapter 7 Trustee

UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF CALIFORNIA  
OAKLAND DIVISION

In re  
INDEPENDENT ADOPTION CENTER,  
Debtor.

MARLENE G. WEINSTEIN, Trustee,  
Plaintiff,

v.

GREGORY S. KUHL, SUSAN SPARLING,  
ALEX KAPLAN, NANCY WORRELL,  
DAN WARD, WILLIAM KINNANE,  
CHRISTINE ZWERLING, MARCIA  
HODGES, and NAVIGATORS INSURANCE  
COMPANY, a New York corporation,  
Defendants.

AND RELATED COUNTERCLAIM.

Case No. 17-40327 RLE  
Chapter 7  
Hon. Roger L. Efremsky

Adversary Proceeding No. 17-04020

**PLAINTIFF'S OPPOSITION TO  
DIRECTOR DEFENDANTS'  
MOTION TO DISMISS FIRST  
AMENDED COMPLAINT, MOTION  
FOR A MORE DEFINITE STATEMENT,  
AND MOTION TO STRIKE**

Date: June 14, 2018  
Time: 11:00 a.m.  
Place: 1300 Clay Street  
Hon. Roger L. Efremsky  
Courtroom 201  
Oakland, CA 94612

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1 Plaintiff Marlene G. Weinstein, Chapter 7 trustee (the “Trustee”), hereby opposes the  
2 motion to dismiss, motion for more definite statement, and motion to strike filed by the Director  
3 Defendants, as follows:

4 **I. SUMMARY OF THE TRUSTEE’S OPPOSITION**

5 The Director Defendants’ motion to dismiss, motion to strike, and motion for more definite  
6 statement asserts three primary arguments: (1) the breach of fiduciary duty and negligence claims  
7 should be dismissed because the Trustee does not have standing to sue; (2) the Director Defendants  
8 are uncertain about the claims against them and a more definite statement is necessary; and (3) the  
9 complaint fails to allege the lack of applicability of the business judgment rule and non-profit-  
10 corporation immunity with specificity.

11 As to the first argument, the motion should be denied because there is ample authority,  
12 going back more than 80 years, supporting a bankruptcy trustee’s standing to sue former officers  
13 and directors of a debtor corporation for breach of fiduciary duty and negligence.

14 As to the second argument, the First Amended Complaint (“FAC”) alleges the factual bases  
15 for the Trustee’s breach of fiduciary duty and negligence claims with more-than-enough detail.  
16 This motion, along with the Directors’ refusal to settle, is based on their main, and very weak,  
17 defense: “we don’t understand the Trustee’s claims - explain the claims to us - can you be more  
18 specific”. The complaint clearly states claims that belong to the Trustee. The law is clear that a  
19 bankruptcy trustee has exclusive jurisdiction to assert derivative claims. The Trustee is only  
20 asserting derivative claims, and there is no basis for the Director Defendants’ assertion that they  
21 don’t understand the claims and that they don’t know if the Trustee owns the claims being asserted.  
22 The FAC only alleges derivative claims and the Trustee is not asserting direct claims of creditors,  
23 if there are any direct claims. The Directors’ feigned confusion lacks any support. No direct claims  
24 have been asserted against the Directors in any form, the Directors have never identified any direct  
25 claims, and there are no direct claims asserted in the FAC.

26 As to the third argument (the alleged lack of applicability of the business judgment rule and  
27 non-profit immunity), the federal rules do not require that the lack of applicability of these defenses  
28 be established in the complaint. Even if specificity were required by the federal rules, the First

1 Amended Complaint states facts that would bar the Directors' alleged business judgment rule and  
2 immunity defenses. The Director Defendants' argument is based on their failure and refusal to  
3 acknowledge the clear factual allegations in the complaint. However, the Trustee is agreeable to  
4 amending the complaint to allege intentional and malicious conduct by the Director Defendants  
5 that further support the inapplicability of these defenses and support the Trustee's claim for punitive  
6 damages. The Trustee will file the amended complaint within 10 days after the hearing of this  
7 motion.

8 If the Court decides to dismiss the FAC, or any of the claims, damages, or allegations in the  
9 FAC, then the Trustee requests leave to amend the complaint in lieu of dismissal.

## 10 **II. PROCEDURAL HISTORY OF THE ADVERSARY PROCEEDING**

11 Independent Adoption Center (the "Debtor") was a California nonprofit corporation that  
12 provided adoption services to adopting parents. The Debtor opened its first office in northern  
13 California in the early 1980s and by the time of its closure in 2017, it had multiple offices in seven  
14 states. Its main office was located in Concord, California.

15 The Debtor's business model became a Ponzi scheme. The Debtor would require high up-  
16 front fees from prospective adopting parents, with pre-paid fees being up to \$20,000. The Debtor  
17 would then use the up-front fees paid by adopting parents to pay for the services to adopting parents  
18 who had paid the up-front fees in the past. Like a Ponzi scheme, the Debtor's officers and directors  
19 knew that they needed to obtain up-front fees from "new signs", i.e., up-front fees from new  
20 adopting parents, in order to keep the Debtor operating. Like all Ponzi schemes, they couldn't keep  
21 up the necessary pace of "new signs" and on January 31, 2017, the Debtor announced to adopting  
22 parents its intent to cease business immediately. The Debtor informed its employees on the same  
23 day that they were without jobs and that all of the Debtor's offices would be closed immediately.  
24 The announcement was a surprise to both the Debtor's clients and to the state agencies that  
25 regulated the Debtor's operations. The Debtor had taken no steps with state agencies to shut down  
26 operations. Three days later, on a Friday evening, February 3, 2017, the Debtor filed a voluntary  
27 Chapter 7 bankruptcy petition, with \$60,000 in cash in its account and millions of dollars in  
28 liabilities in the form of pre-paid fees that adopting parents had paid without receiving adoption

1 services in return.

2 On March 21, 2017, Marlene Weinstein filed the complaint initiating this adversary  
3 proceeding. The defendants are former members of the Debtor's board of directors ("Director  
4 Defendants"), and the Executive Director during the year prior to the filing of the petition, Marcia  
5 Hodges. The Trustee also sued the Debtor's D&O insurer, Navigators Insurance Company  
6 ("Navigators"). The complaint seeks to recover damages from the Officer/Director Defendants  
7 based on claims for breach of fiduciary duty and negligence.

8 Gordon Rees Scully Mansukhani LLP ("Gordon Rees") represented the Officer/Director  
9 Defendants from April, 2017 through January, 2018. Gordon Rees filed an answer to the complaint  
10 on May 30, 2017. (Doc#16) The Court then set discovery completion dates in an August 3, 2017  
11 scheduling order, and a pre-trial conference was set in January, 2018. (Doc#26) Given that a pre-  
12 trial conference was only months away, the Trustee commenced written discovery immediately  
13 after the scheduling order was issued.

14 While Gordon Rees initially advised the Court and the Trustee that Navigators was  
15 defending the claims against the Officer/Director Defendants, in September, 2017, one of the  
16 Debtor's other insurers, Landmark Insurance Company ("Landmark"), filed a motion for relief  
17 from stay which identified a dispute between Navigators and Landmark relating to the defense of  
18 the case. The Trustee filed an opposition to the motion for relief from stay on September 26, 2017,  
19 arguing that relief from stay should be denied because Gordon Rees and the Officer/Director  
20 Defendants had failed to comply with their discovery and initial disclosure obligations to the  
21 Trustee. (Case No. 17-40327, Doc#140) The Trustee was frustrated by the Officer/Director  
22 Defendants' refusal to comply with their discovery obligations in light of the deadlines in the  
23 scheduling order. On October 4, 2017, the Court denied Landmark's motion for relief from stay,  
24 in part because defense counsel at Gordon Rees had not been responsive to the Trustee's discovery.  
25 (Case No. 17-40327, Doc#146)

26 The Trustee now knows that at the time, the goal of Navigators, Landmark, and the  
27 defendants was to force the Trustee to incur attorney's fees without advancing her prosecution of  
28 the case. While the October 4, 2017 order did compel Gordon Rees and the defendants to produce

1 some documents and some discovery responses, the Trustee was forced to seek to compel Gordon  
2 Rees to be responsive by on-going meet and confer efforts and by filing a motion to compel.  
3 (Doc#33) Gordon Rees, Navigators, and Landmark were successful in forcing the Trustee to waste  
4 thousands of dollars in attorney's fees during the period April through December 2017. In this  
5 motion, the Director Defendants seek an order striking the Trustee's claim for attorney's fees, when  
6 the Director Defendants and their counsel know that the Trustee has reserved the right to recover  
7 all of the attorney's fees the Trustee has incurred during the April, 2017 through February, 2018  
8 time period.

9 On December 20, 2017, Landmark filed a second motion for relief from stay, claiming that  
10 the defendants had complied with their discovery obligations. In spite of another opposition from  
11 the Trustee, again arguing the lack of compliance with discovery obligations, Landmark's motion  
12 was granted in part and Landmark was permitted to pay some defense costs. (Case No. 17-40327,  
13 Doc#163) New counsel substituted into the case for the Officer/Director Defendants in 2018.  
14 Joanne Madden substituted into the case as counsel for Marcia Hodges on January 25, 2018, and  
15 Andrew Sclar substituted into the case as counsel for the Director Defendants on February 5, 2018.  
16 New counsel then filed motions to withdraw the reference to the District Court. The motions to  
17 withdraw the reference were untimely because the adversary proceeding had been filed in March,  
18 2017 and had been pending for almost a year by the time the motions were filed. New defense  
19 counsel knew that the motions were untimely, but they have nonetheless proceeded with the  
20 motions. Defense counsel made false statements in the motions to withdraw the reference in order  
21 to make the motion appear timely. They claimed that the adversary proceeding had been "stayed"  
22 and "was on hold" during the April through December, 2017 time period. This is false. The  
23 Directors' motion to withdraw the reference states: "For all intents and purposes, the Volunteer  
24 Directors were not represented in the adversarial proceeding--despite efforts from Landmark--  
25 between the time they filed the answer ... and February 5, 2018". Hodges' motion to withdraw the  
26 reference states: "Here, the Defendants answered the Claims on May 30, 2018, but were almost  
27 immediately caught in a funding crisis between their insurer and appointed counsel that prevented  
28 them from meaningfully participating in the Adversary Proceeding, which culminated in the



1 withdrawal of coverage in July 2017, that was confirmed in August 2017.”

2 The defendants’ position was, and continues to be today: as long as there is a dispute  
3 between Navigators and Landmark the case is stayed, the defendants don’t need to comply with  
4 their discovery obligations, they don’t need to settle, and the case is on hold until Navigators and  
5 Landmark decide to proceed.

6 On December 14, 2017, the Trustee filed a motion for leave to file a First Amended  
7 Complaint. (Doc#27) Gordon Rees did not take the position that the case was stayed. Instead  
8 Gordon Rees took the opposite position: the motion was opposed on the ground that the case had  
9 been on-going since March, 2017 and the Trustee’s motion for leave to amend was tardy under the  
10 circumstances. In January, 2018, the Court granted leave for the Trustee to file the proposed First  
11 Amended Complaint (“FAC”). A few weeks later, when new counsel substituted into the case, they  
12 took the position, in support of their motions to withdraw the reference, that the case was on hold  
13 and had been stayed since April, 2017.

14 In response to the FAC, on February 5, 2018, Defendant Hodges filed an answer and a  
15 counterclaim against the Trustee. Hodges did not seek relief from stay to file the counterclaim; the  
16 counterclaim seeks indemnity from the Trustee.

17 The Director Defendants filed this Rule 12(b)(6) motion in response to the FAC.

18 The hearings on the motions to withdraw the reference and this Rule 12(b)(6) motion were  
19 put off pending a global mediation at Judicate West. Full day mediations took place on March 21,  
20 2018 and May 9, 2018, but the case did not settle. It appears that there continue to be disputes  
21 between Navigators and Landmark, which have precluded settlement.

22 When the case did not settle, the Officer/Director Defendants’ motions to withdraw the  
23 reference proceeded, and the Trustee filed an opposition to those motions in the District Court on  
24 May 29, 2018.

25 The Directors’ Rule 12(b)(6) motion was continued until after the two mediation sessions,  
26 and the hearing is now set for June 14, 2018.

27 ///

28 ///

1 **III. THE TRUSTEE HAS STANDING TO SUE FORMER OFFICERS AND**  
2 **DIRECTORS FOR BREACH OF FIDUCIARY DUTY AND NEGLIGENCE**

3 The FAC alleges that the Director Defendants breached their fiduciary duties to the Debtor  
4 and were negligent, which caused the Debtor to file bankruptcy, and caused damages to the Debtor  
5 in excess of \$8 million. As discussed below, the FAC sets forth the Trustee's claims in detail. The  
6 Director Defendants' motion claims that the FAC fails to establish that the Trustee has standing to  
7 sue, and that causation and damages are alleged with insufficient particularity. These claims lack  
8 merit.

9 Section 704 of the Bankruptcy Code provides that "(a) The trustee shall - (1) collect and  
10 reduce to money the property of the estate for which the trustee serves...." 11 U.S.C. §704(a)(1).  
11 A bankruptcy trustee has exclusive standing to pursue the estate's claims, including pursuing the  
12 debtor's causes of action. *Smith v. Andersen LLP*, 421 F.3d 989, 1002 (9<sup>th</sup> Cir. 2005). The trustee  
13 has exclusive standing to prosecute the debtor's causes of action. *Estate of Spirtos v. One San*  
14 *Bernardino County Superior Court*, 443 F.3d 1172, 1176 (9<sup>th</sup> Cir. 2006). "When the trustee does  
15 have standing to assert a debtor's claim, that standing is exclusive and divests all creditors of the  
16 power to bring the claim." *Ahcom, Ltd. v. Smeding*, 623 F.3d 1248, 1250 (9<sup>th</sup> Cir. 2010).

17 The broad and exclusive power delegated to trustees in Section 704 has been interpreted to  
18 provide trustees with standing to sue former officers and directors of the debtor for breach of  
19 fiduciary duty and negligence. *See, e.g., CAMOFI Master LDC v. Associated Third Party*  
20 *Administrators*, 2018 U.S.Dist.Lexis 23657 (N.D. Cal. 2018); *Wirum v. Geol*, 532 B.R. 750 (N.D.  
21 Cal. 2015); *Solution Trust v. 2100 Grand LLC*, 548 B.R. 300 (Bankr. C.D. Cal. 2016); *Aceituno v.*  
22 *Vowell*, 518 B.R. 579 (E.D. Cal. 2014). This is not new law. The Supreme Court said 80 years  
23 ago:

24  
25 A director is a fiduciary...Their dealings with the corporation are  
26 subjected to rigorous scrutiny and where any of their contracts or  
27 engagements with the corporation are challenged the burden is on the  
28 director or shareholder not only to prove good faith of the transaction  
but also to show its inherent fairness from the viewpoint of the  
corporation and those interested therein...While normally that  
fiduciary obligation is enforceable directly by the corporation, or

1 through stockholder's derivative action, it is, in the event of  
2 bankruptcy of the corporation, enforceable by the trustee. For that  
3 standard of fiduciary obligation is designed for the protection of the  
4 entire community of interests in the corporation--creditors as well as  
5 stockholders.

6 *Pepper v. Litton*, 308 U.S. 295, 306-07 (1939).

7 The courts in the Ninth Circuit have repeatedly confirmed the principle that a bankruptcy  
8 trustee has exclusive standing to pursue claims against third parties for the benefit of the bankruptcy  
9 estate, including claims against former officers and directors of a debtor corporation. *E.g.*, *CBS,*  
10 *Inc. v. Folks*, 211 B.R. 378, 384 (9<sup>th</sup> Cir. BAP 1997); *Smith v. Andersen LLP*, 421 F.3d 989, 1002  
11 (9<sup>th</sup> Cir. 2005); *Estate of Spirtos v. One San Bernardino County Superior Court*, 443 F.3d 1172,  
12 1176 (9<sup>th</sup> Cir. 2006); *Ahcom, Ltd. v. Smeding*, 623 F.3d 1248, 1250 (9<sup>th</sup> Cir. 2010); *CAMOFI Master*  
13 *LDC v. Associated Third Party Administrators*, 2018 U.S.Dist.Lexis 23657 (N.D. Cal. 2018).

14 In *CAMOFI Master LDC v. Associated Third Party Administrators*, 2018 U.S.Dist.Lexis  
15 23657 (N.D. Cal. 2018), a bankruptcy trustee sued various officers, directors, and insiders of the  
16 debtor for breach of fiduciary duty. A group of creditors who contested the trustee's standing to  
17 pursue the claims objected to the trustee's standing. The District Court rejected the argument by  
18 creditors that the breach of fiduciary duty claims belonged to them. The Court said that "Claim 4  
19 [breach of fiduciary duty] is a derivative claim belonging to the corporation in the first instance.  
20 The bankruptcy trustee has the exclusive right to prosecute the claim."

21 The Directors make the same argument here that was rejected by the *CAMOFI* court. Like  
22 in *CAMOFI*, the Trustee's claims here are derivative claims, not direct claims. "An action 'is  
23 derivative, [i]e., in the corporate right, if the gravamen of the complaint is injury to the corporation,  
24 or to the whole body of its stock or property with any severance or distribution among individual  
25 holders, or if it seeks to recover assets for the corporation or to prevent the dissipation of its assets."  
26 \*12-13.

27 The courts in other circuits are in agreement with the holdings in the Ninth Circuit. For  
28 instance, the Second Circuit recently said that: "We have defined so-called 'derivative claims' in  
the context of bankruptcy as ones that 'arise[] from harm done to the estate' and that 'seek[] relief

1 against third parties that pushed the debtor into bankruptcy.’” *Marshall v. Picard*, 740 F.3d 81, 89  
2 (2d Cir. 2014). On the other hand, “when creditors have a claim for injury that is particularized as  
3 to them, they are exclusively entitled to pursue that claim, and the bankruptcy trustee is precluded  
4 from doing so”, which is referred to as a direct claim. *Id.* at 88

5 While the Directors’ motion to dismiss makes sweeping arguments that bankruptcy trustees  
6 do not have standing to assert the claims of creditors, the law does not support such broad language.  
7 The case law establishes that the Trustee does have standing to assert derivative claims.

8 The Directors contend that California’s trust fund doctrine leads to a different conclusion.  
9 It doesn’t. In *Solution Trust v. 2100 Grand LLC*, 548 B.R. 300 (Bankr. C.D. Cal. 2016), former  
10 directors of the debtor corporation filed a Rule 12(b)(6) motion to dismiss breach of fiduciary duty  
11 claims filed by the bankruptcy trustee on behalf of creditors. The bankruptcy trustee alleged that  
12 the defendant-directors dissipated assets prior to the bankruptcy and during a time that the  
13 corporation was insolvent, which are the same as the Trustee’s allegations in this case. The  
14 bankruptcy court denied the defendant-directors’ motion to dismiss and allowed the trustee’s breach  
15 of fiduciary duty claims to go forward. The Court ruled that once the corporation is insolvent then  
16 the directors’ duties are shared by and owed to both shareholders and creditors. The court said:  
17 “Upon insolvency, duties to creditors do not supersede or dilute duties to shareholders; rather,  
18 creditors join stockholders in being able to sue directors derivatively for breaches of fiduciary duties  
19 to the corporation that divert, dissipate, or unduly risk corporate assets....”

20 The holding in *Berg & Berg Enterprises LLC v. Boyle*, 178 Cal.App.4th 1020 (2009), which  
21 is cited in the Directors’ motion to dismiss, does not change the Trustee’s standing in this case.  
22 First, the Trustee is seeking to recover damages based on damage to the debtor, which are derivative  
23 claims. Second, as the District Court noted in *CAMOFI Master LDC v. Associated Third Party*  
24 *Administrators*, 2018 U.S.Dist.Lexis 23657 (N.D. Cal. 2018), nothing in *Berg & Berg* precludes a  
25 trustee from pursuing derivative claims against third parties. Third, the Bankruptcy Court’s holding  
26 in *Solution Trust* is more relevant in this case.

27 It is clear that the Directors’ broad pronouncements that a bankruptcy trustee cannot assert  
28 the claims of creditors is unfounded. Even though the Directors never mention it in their motion,

1 the Directors would have an argument if the Trustee were asserting direct claims of creditors.  
2 However, the Trustee does not seek to assert direct claims of creditors and she has not asserted  
3 direct claims of creditors. The Directors have not identified any direct claims of creditors, so there  
4 is no basis for dismissal of any of the Trustee's breach of fiduciary duty and negligence claims.

5 Because the Trustee's claims against the Directors are derivative, not direct, the motion to  
6 dismiss based on the Trustee's alleged lack of standing should be denied.

7 **IV. THE FAC ALLEGES BREACH OF FIDUCIARY DUTY AND NEGLIGENCE**  
8 **CLAIMS AGAINST THE DIRECTOR DEFENDANTS**

9 The Directors contend that even if the Trustee has standing to assert breach of fiduciary  
10 duty and negligence claims against the Directors, "the FAC's allegations are insufficient because  
11 they do not recognize the limited scope of the duty owed to creditors upon insolvency, and do not  
12 set forth any facts that suggest self-dealing, preferential treatment of creditors, diversion,  
13 dissipation, or 'undue risking' of IAC's assets that were otherwise available to pay creditors  
14 claims." (Doc#50 at 13:23-26) The Director Defendants also claim that the complaint fails to allege  
15 lack-of-immunity with sufficient particularity. (Doc#50 at 5:17-8)

16 The Directors have failed to support their contention that the Trustee's breach of fiduciary  
17 and negligence claims are insufficiently alleged. The Directors fail to cite authority for the  
18 proposition that the federal rules require that the complaint allege standing, the lack of a business-  
19 judgment-rule defense, and the lack of an immunity defense with specificity.

20 The federal rules do not require that standing be alleged with specificity. Federal Rule of  
21 Civil Procedure 9(a)(1)(A) states that "a pleading need not allege (A) a party's capacity to sue...."

22 The Directors have also failed to support their contention that the Trustee must allege breach  
23 of fiduciary duty with specificity. The Federal Rules of Civil Procedure, not California law, dictate  
24 the pleading requirements in this case. Rule 9(b) does not require that the Trustee's breach of  
25 fiduciary duty and negligence claims be alleged with particularity. The Directors have not cited  
26 controlling federal authority that requires the lack of a business-judgment-rule or lack of immunity  
27 be specifically alleged by the Trustee.

28 ///

1 Rule 8(a) only requires that the complaint state a short and plain statement of the claim  
2 showing that the plaintiff is entitled to relief. *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009). A  
3 plaintiff need not allege specific facts beyond those giving the defendant notice of the claim being  
4 asserted. *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 555 (2007). “This simplified notice pleading  
5 standard relies on liberal discovery rules and summary judgment motions to define disputed facts  
6 and issues and to dispose of unmeritorious claims.” *Swierkiewicz v. Sorema N.A.*, 534 U.S. 506,  
7 512 (2002). Of course, the district courts follow these rules in refusing to dismiss breach of  
8 fiduciary duty claims at the pleading stage. *E.g., Treefrog Developments, Inc. v. Seidio, Inc.*, 2013  
9 U.S.Dist.Lexis 110760 (S.D. Cal. 2013); *Abbit v. ING USA Annuity and Life Ins. Co.*, 999  
10 F.Supp.2d 1189 (S.D. Cal. 2014). In the *Abbit* case, the District Court refused to grant the  
11 defendant’s Rule 12(b)(6) motion directed to the plaintiff’s claim that the insurer-insured  
12 relationship at issue is one that does not traditionally give rise to a fiduciary relationship. In  
13 allowing the breach of fiduciary duty claim to proceed, the Court said: “taking all of the allegations  
14 as true and construing them in a light most favorable to Plaintiff at this stage of the proceedings,  
15 the Court finds that Plaintiff’s factual allegations and reasonable inferences from those allegations  
16 plausibly suggest a claim entitling Plaintiff to relief.” *Id.* at 1199.

17 Even though the Directors have not identified federal authority supporting the specificity  
18 that they are demanding, in fact, the FAC does allege the Directors’ specific defalcations. The  
19 Directors claim that they do not know and that they do not understand the allegations against them,  
20 when, in fact, the specific allegations have been articulated by the Trustee in the original complaint  
21 filed on March 21, 2017. The FAC includes these same, specific allegations of the various ways in  
22 which the Director Defendants breached their fiduciary duties to the Debtor. Paragraph 61 of the  
23 FAC alleges, as follows:

24  
25 61. The Director Defendants breached their fiduciary duties because  
26 they: (a) failed to properly identify, monitor, and account for the  
27 Debtor’s liabilities; (b) failed to ensure the on-going good name and  
28 reputation of the Debtor in the eyes of prospective birth mothers and  
adopting parents; (c) failed to ensure the on-going good name and  
reputation of the Debtor in the eyes of regulators in California; (d)  
failed to take necessary action when the increasing differential

1 between new contracts and availability of birth mothers became  
2 impossible to reverse; (e) failed to take action to refund advances  
3 paid by adopting parents when it was clear the Debtor would not  
4 continue to fulfill obligations to adopting parents; (f) failed to  
5 recognize and take action in 2016 when it was clear that the Debtor's  
6 status quo would not reverse; (g) failed to find options for fulfilling  
7 the Debtor's obligations under contracts with adopting parents; (h)  
8 failed to take steps to cut overhead expenses in order to fulfill  
9 obligations to adopting parents; (i) failed to perceive the financial  
10 significance of the downturn in new contracts in 2015 and 2016; (j)  
11 failed to use the Debtor's assets to make refunds to adopting parents  
12 or locate other services to fulfill obligations to adopting parents; (k)  
13 failed to prepare for the orderly transition of files to government  
14 officials; (l) failed to leave sufficient assets for government officials  
15 to take over the role that should have been served by the Debtor; (m)  
16 failed to take steps via a Chapter 11 filing or other alternative to  
17 fulfill the obligations of the Debtor to adopting parents and  
18 government regulators; (n) failed to timely acknowledge that the  
19 Debtor was facing a financial crises that threatened the existence of  
20 the Debtor; (o) failed to call and conduct Board and management  
21 meetings for the purpose of identifying the financial crisis of the  
22 Debtor and taking action to solve the crisis; (p) failed to document  
23 with minutes, notes, and emails, the efforts made to resolve the  
24 Debtor's financial crisis; (q) failed to identify and fulfill the Debtor's  
25 outstanding obligations to hundreds of adopting parents; (r) failed to  
26 quantify in financial statements, internal reports, or otherwise, the  
27 true measure of outstanding obligations that the Debtor owed to  
28 adopting parents and other creditors; (s) failed to properly plan and  
budget for future operations in light of the Debtor's financial  
circumstances in 2015 and 2016; (t) failed to properly transition to a  
new Executive Director to oversee the Debtor in 2016; (u) failed to  
coordinate the closure of the Debtor with governmental officials that  
regulated the Debtor's operations; (v) failed to take action in  
response to the losses reported in the audited financial statements for  
the year ending December 31, 2015; (w) failed to adequately respond  
to complaints from adopting parents in 2015 and 2016; (x) failed to  
provide earlier notice to adopting parents that the Debtor would not  
fulfill its obligations; (y) failed to take steps in 2016 to ensure the on-  
going viability of the Debtor; (z) failed to take steps in 2016 to  
minimize the financial and emotional hardship to adopting parents;  
(aa) failed to comply with the obligations under Article IV(12)(a) of  
the Bylaws that requires Board members to be accountable to the  
community for adequate services to adopting parents; and (ab) failed  
to comply with obligations under Article IV(12)(d) of the Bylaws to  
exercise trusteeship of property and investments of the Debtor.

(Doc#38, par. 61)



1 The FAC then alleges that the Debtor was damaged when it was in the position of being  
2 unable to support on-going operations when there were insufficient “new signs” to pay for services  
3 to adopting parents who had previously pre-paid for services. Thus, the FAC sufficiently alleges  
4 breach of fiduciary duty, causation, and damages. *See, e.g., Wirum v. Geol*, 532 B.R. 750 (N.D.  
5 Cal. 2015)(finding that the trustee’s adversary complaint seeking damages for breach of fiduciary  
6 duty adequately pled causation and damages).

7 **V. ALTHOUGH NOT NECESSARY, THE TRUSTEE IS AGREEABLE TO FILING**  
8 **AN AMENDED COMPLAINT**

9 The Directors contend that the FAC fails to sufficiently plead facts that establish the  
10 inapplicability of the business judgment rule. The Trustee disputes this contention.

11 The business judgment rule that applies to California non-profit corporations is  
12 Corporations Code Section 7231. *Frances T. v. Village Green Owners Assoc.*, 42 Cal.3d 490, 509  
13 (1986). Section 7231 provides that a “director shall perform the duties of a director...in good faith,  
14 in a manner such director believes to be in the best interests of the corporation and with such care,  
15 including reasonable inquiry, as an ordinarily prudent person in a like position would use under  
16 similar circumstances.” The Directors claim that the FAC is lacking because the complaint fails to  
17 allege the absence of the applicability of the business judgment rule.

18 The Directors’ argument fails as a matter of law for several reasons.

19 The federal rules do not require the specific pleading claimed by the Directors. For example,  
20 in *Wirum v. Goel*, 532 B.R. 750 (N.D. Cal. 2015), the Trustee sued former directors of the debtor  
21 for breach of fiduciary duty and the defendants claimed that that the complaint failed to “allege  
22 around” the business judgment rule. The District Court disagreed and found that when an exception  
23 to the business judgment rule can be inferred from allegations in the complaint, that is sufficient.

24 The California Supreme Court did not require the kind of specificity demanded by the  
25 Directors in this case, in *Frances T. v. Village Green Owners Assoc.*, 42 Cal.3d 490 (1986). The  
26 Supreme Court allowed a personal-injury-based negligence claim against the directors in a  
27 homeowner’s association to go forward in spite of the claim that the business judgment rule  
28 protected the directors from personal liability. The Court said: “Of course, the directors may have



1 acted quite reasonably under the circumstances—or the causal link between the lightening and  
2 plaintiff’s injuries may be too remote—but those are questions for the trier of fact and not  
3 appropriate grounds for sustaining a general demurrer to plaintiff’s claim.” *Id.* at 511-12.

4 Under California law, there are a host of exceptions to the business judgment rule and the  
5 rule will not typically be applied without consideration of the exceptions. “Notwithstanding the  
6 deference to a director’s business judgment, the rule does not immunize a director from liability in  
7 the case of his or her abdication of corporate responsibilities.” *Gaillard v. Natomas Co.*, 208  
8 Cal.App.3d 1250, 1263 (1989). For example, in *Aceituno v. Vowell*, 518 B.R. 579 (Bankr. E.D. Cal.  
9 2014), the Chapter 7 trustee filed a breach of fiduciary duty complaint against the former directors  
10 of the debtor. After a trial in the bankruptcy court, the Court found in favor of the trustee and held  
11 that the business judgment rule did not immunize the defendants from liability because of the  
12 exceptions to the rule. The Court noted that the exceptions to the rule include conflicts of interest,  
13 the failure to exercise reasonable inquiry, and improper motives.

14 In *Palm Springs Villas II Homeowners Assoc., Inc. v. Parth*, 248 Cal.App.4th 268 (2016),  
15 the trial court granted summary judgment in favor of the defendant director based on the business  
16 judgment rule and the Court of Appeal reversed because the exceptions to the rule are a factual  
17 inquiry that require a trial of the disputed factual issues. The Court said that “whether a director  
18 exercised reasonable diligence is one of the ‘factual prerequisites’ to application of the business  
19 judgment rule.” *Id.* at 280. The business judgment rule will typically not be decided based on  
20 summary judgment because the rule “‘raises various issues of fact’, including whether ‘a director  
21 acted as an ordinarily prudent person under similar circumstances’ and ‘made reasonable inquiry  
22 as indicated by the circumstances.’” *Id.* at 280. “A director cannot close his eyes to what is going  
23 on about him in the conduct of the business of the corporation and have it said that he is exercising  
24 business judgment.” *Id.* at 280, citing *Burt v. Irvine Co.*, 237 Cal.App.2d 828, 852-53 (1965), and  
25 *Gaillard v. Natomas Co.*, 208 Cal.App.3d 1250, 1263-64 (1989).

26 The Directors contend that they are exempt from personal liability based on provisions of  
27 the California Corporations Code relating to volunteer directors of non-profit corporations, such as  
28 California Corporations Code §5239. There are also a host of exceptions to this exemption. The

1 FAC specially alleges that exceptions apply in this case and preclude the applicability of the  
2 exemption. Paragraph 71 alleges: “Section 5239, Section 14503, Section 5047.5, and Section 5231  
3 do not apply and do not provide any exemption to the Director Defendants from personal liability  
4 from the claims alleged in the First Amended Complaint because, among other reasons, the Director  
5 Defendants (a) acted, or failed to act, outside of the scope of their director’s duties; (b) acted in bad  
6 faith; and/or (c) acted, or failed to act, with reckless, wanton, intentional or gross negligence.”  
7 (Doc#38, par. 71)

8 In short, both legally and factually, the FAC sufficiently alleges claims for negligence and  
9 breach of fiduciary duty notwithstanding the Directors’ alleged business judgment rule and  
10 immunity defenses.

11 Nevertheless, the Trustee is agreeable to amending the complaint to allege additional facts  
12 that establish the inapplicability of the business judgment rule and immunity defenses. The  
13 Trustee’s amended complaint will allege intentional and malicious misconduct by the Directors  
14 that will negate the business judgment rule and immunity defenses, and will also support the  
15 Trustee’s claim for punitive damages.

## 16 **VI. CONCLUSION**

17  
18 Based on the foregoing, the motion to dismiss the Trustee’s breach of fiduciary duty and  
19 negligence claims against the Directors should be denied. The motion for a more definite statement  
20 should be denied, but the Trustee is agreeable to filing an amended complaint within 10 days. The  
21 motion to strike the Trustee’s fiduciary duty and negligence claims should be denied, and the  
22 motion to strike the Trustee’s claim to recover attorney’s fees should be denied.

23 If the Court decides to dismiss the FAC, or any of the claims, damages, or allegations in the  
24 FAC, then the Trustee requests leave to amend the complaint in lieu of dismissal.

25 *Doe v. United States*, 58 F.3d 494, 497 (9<sup>th</sup> Cir. 1995)(“a district court should grant leave to amend  
26 even if no request to amend the pleading was made”).

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DATED: May 31, 2018

RINCON LAW LLP

By:           /s/Jeffrey L. Fillerup            
Jeffrey L. Fillerup  
Plaintiff / Counterclaim Defendant  
Marlene G. Weinstein, Chapter 7 Trustee